



## James Gunning European Business Development Director

As an established Recruitment company I am now leading our expansion into the European market focusing on the Netherlands, Germany and Belgium. To date we have received exceptional reviews and feedback on our ability to provide a first class service across the spectrum of IT with specific focus on IT, Digital, Immersive Technologies and CxO for high-end C-Level roles. Our internal team of experienced Consultants sets us apart from our competitors and our internal "fill rates" far outstrips the industry average. As we expand into Europe we are already enjoying significant growth and interest from industry known brands creating an exciting future for our Clients and Candidates.

### INDUSTRY AREA:

- Pre-sales
- Architecture
- Business Development
- Partnership & Alliances
- Sales Leadership
- Strategy

### RECOMMENDATIONS:



"James is one of the most enthusiastic, energetic and driven individuals I've ever had the pleasure of meeting. He has an unparalleled drive to achieve which runs throughout his company, this combined with his attention to detail and eagerness to satisfy has led to a company ethos which is second to none. James is the perfect role model to any recruitment consultant, a real people person with a great sense of humor and is definitely 'one of the good guys'. It was an absolute pleasure to work for him."

Andrzej Jasniewski  
Territory Manager, Benelux at Splunk



"Whilst at SAP we were months of launching a new line of business and needed to hire 20+ people across sales, services and support in short order. We had struggled to find good candidates which was putting our launch at risk so we engaged TechNET. We met with their leadership and consultants who worked to understand both our functional and cultural requirements. TechNET were able to bring us candidates within the first week and we hired 10+ people within a 5 week period which enabled us to successfully launch on time. All the candidates we hired through TechNET proved to be great hires and so I would have no hesitation in recommending James Gunning and his team at Technet."

Steve Birchmore  
RVP Field Services, Workday



"Having worked with James throughout the last 10 years I can categorically confirm that he has always been dedicated to the task at hand, very true to his word and proficient in all of our dealings. His communication is excellent and he works tirelessly to ensure my expectations are met."

Kirk Philips  
Business Development Director, DELL

### CONTACT:

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